



Third Quarter FY2025 (2026/03)
**Financial Results
Data Book**

CROOZ, Inc.
TSE Standard; Code 2138

This document presents quantitative data related to financial conditions and key indicators for CROOZ. Going forward, we will be updating the data and releasing it on a quarterly basis. We hope that it will be useful as a reference when analyzing our company.

Consolidated Totals	Fiscal Year: 2023 (2024/3)					Fiscal Year: 2024 (2025/3)					Fiscal Year: 2025 (2026/3)				
	1Q	2Q	3Q	4Q	Full-year	1Q	2Q	3Q	4Q	Full-year	1Q	2Q	3Q	4Q	Full-year
Sales	3,432	3,513	3,764	3,560	14,270	3,592	3,537	4,036	3,025	14,191	2,772	2,609	3,091		
(% of same Q previous year)	92.9%	102.8%	98.8%	115.6%	101.9%	104.7%	100.7%	107.2%	85.0%	99.4%	77.2%	73.8%	76.6%		
Operating profit	271	275	-292	-91	161	-413	-441	-158	-12	-1,025	-90	-48	-12		
(% of sales)	7.9%	7.8%	-7.8%	-2.6%	1.1%	-11.5%	-12.5%	-3.9%	-0.4%	-7.2%	-3.3%	-1.8%	-0.4%		
Net profit	393	677	112	-174	1,008	-285	-77	-129	-37	-530	-159	-24	-148		
(% of same Q previous year)	233.1%	-	49.9%	-	395.6%	-	-	-	-	-	-	-	-		
EBITDA	517	1,098	-237	85	1,464	-307	-238	-117	91	-570	-138	-12	-10		
Number of employees	498	547	563	594	-	671	712	749	712	-	711	742	803		
IT outsourcing Business	Fiscal Year: 2023 (2024/3)					Fiscal Year: 2024 (2025/3)					Fiscal Year: 2025 (2026/3)				
	1Q	2Q	3Q	4Q	Full-year	1Q	2Q	3Q	4Q	Full-year	1Q	2Q	3Q	4Q	Full-year
Sales	626	690	788	947	3,052	1,019	1,133	1,307	1,495	4,955	1,579	1,748	1,981		
(% of same Q previous year)	190.0%	173.2%	156.1%	155.7%	165.8%	162.9%	164.1%	165.8%	157.9%	162.4%	154.9%	154.3%	151.6%		
Operating profit	-13	-39	-30	71	-11	-47	-10	34	142	118	-14	13	11		
(% of same Q previous year)	-	-	-	117.2%	-	-	-	-	199.5%	-	-	-	34.1%		
※Number of engineer in operation	201	251	292	352	-	412	474	530	588	-	623	674	729		
IT outsourcing Business (SES)	Fiscal Year: 2023 (2024/3)					Fiscal Year: 2024 (2025/3)					Fiscal Year: 2025 (2026/3)				
	1Q	2Q	3Q	4Q	通期	1Q	2Q	3Q	4Q	通期	1Q	2Q	3Q	4Q	Full-year
Sales	275	356	442	508	1,584	631	708	810	844	2,994	936	990	1,085		
(% of same Q previous year)	227.5%	229.6%	225.6%	221.0%	225.3%	228.8%	198.4%	183.1%	166.0%	189.0%	148.3%	139.8%	134.0%		
Operating profit	-4	2	-14	-12	-28	3	28	60	72	164	55	61	52		
(% of same Q previous year)	-	12.4%	-	-	-	-	949.0%	-	-	-	1607.7%	216.8%	86.2%		
IT outsourcing Business (Care and welfare staffing services Business)	Fiscal Year: 2023 (2024/3)					Fiscal Year: 2024 (2025/3)					Fiscal Year: 2025 (2026/3)				
	1Q	2Q	3Q	4Q	通期	1Q	2Q	3Q	4Q	通期	1Q	2Q	3Q	4Q	Full-year
Sales	0	0	0	4	5	59	83	114	126	384	161	222	339		
(% of same Q previous year)	-	-	-	-	-	-	-	11641.3%	2603.2%	6577.3%	269.2%	267.2%	295.5%		
Operating profit	0	-23	-20	-22	-66	-28	-25	-22	-26	-103	-37	-44	-35		
(% of same Q previous year)	-	-	-	-	-	-	-	-	-	-	-	-	-		
IT outsourcing Business (Other)	Fiscal Year: 2023 (2024/3)					Fiscal Year: 2024 (2025/3)					Fiscal Year: 2025 (2026/3)				
	1Q	2Q	3Q	4Q	通期	1Q	2Q	3Q	4Q	通期	1Q	2Q	3Q	4Q	Full-year
Sales	350	333	344	433	1,462	328	341	381	524	1,576	481	535	556		
(% of same Q previous year)	168.1%	137.2%	111.6%	114.7%	128.5%	93.8%	102.3%	110.8%	121.1%	107.8%	146.6%	156.8%	145.7%		
Operating profit	-8	-18	5	106	83	-22	-13	-3	96	57	-33	-3	-5		
(% of same Q previous year)	-	-	55.2%	242.6%	163.1%	-	-	-	91.2%	69.3%	-	-	-		
E-commerce Business	Fiscal Year: 2023 (2024/3)					Fiscal Year: 2024 (2025/3)					Fiscal Year: 2025 (2026/3)				
	1Q	2Q	3Q	4Q	通期	1Q	2Q	3Q	4Q	通期	1Q	2Q	3Q	4Q	Full-year
Transaction Value	4,370	4,248	4,964	3,922	17,506	4,255	4,161	5,187	2,146	15,751	1,416	1,347	1,635		
(% of same Q previous year)	80.4%	78.1%	82.8%	96.4%	83.6%	97.4%	97.9%	104.5%	54.7%	90.0%	33.3%	32.4%	31.5%		
Sales	1,607	1,686	2,028	1,676	6,999	1,819	1,836	2,206	1,080	6,942	947	835	1,064		
(% of same Q previous year)	80.0%	84.0%	96.5%	112.6%	92.0%	113.2%	108.9%	108.8%	64.4%	99.2%	52.1%	45.5%	48.2%		
Operating profit	42	84	171	-88	209	32	-51	70	-7	44	29	12	48		
(% of same Q previous year)	-	-	202.5%	-	-	76.7%	-	41.0%	-	21.0%	90.1%	-	69.0%		
(% of Transaction Value)	1.0%	2.0%	3.5%	-2.3%	1.2%	0.8%	-1.2%	1.4%	-0.4%	0.3%	2.1%	1.0%	3.0%		
Ado. Business (E-commerce Business)	Fiscal Year: 2023 (2024/3)					Fiscal Year: 2024 (2025/3)					Fiscal Year: 2025 (2026/3)				
	1Q	2Q	3Q	4Q	Full-year	1Q	2Q	3Q	4Q	Full-year	1Q	2Q	3Q	4Q	Full-year
Transaction Value	79	179	348	518	1,126	822	1,112	1,388	1,157	4,480	1,416	1,347	1,635		
(% of same Q previous year)	-	-	-	-	-	1036.5%	618.0%	398.5%	223.3%	397.9%	172.2%	121.1%	117.8%		
Sales	79	179	327	365	951	552	701	913	753	2,920	947	835	1,064		
(% of same Q previous year)	-	-	-	-	-	695.8%	389.6%	279.1%	206.5%	306.9%	171.6%	119.1%	116.5%		
Operating profit	-7	-5	-15	-8	-35	-10	-4	17	1	2	29	12	48		
(% of same Q previous year)	-	-	-	-	-	-	-	-	-	-	-	-	284.1%		
(% of Transaction Value)	-8.9%	-2.9%	-4.3%	-1.6%	-3.2%	-1.3%	-0.4%	1.2%	0.1%	0.1%	2.1%	1.0%	3.0%		
Other Businesses	Fiscal Year: 2023 (2024/3)					Fiscal Year: 2024 (2025/3)					Fiscal Year: 2025 (2026/3)				
	1Q	2Q	3Q	4Q	Full-year	1Q	2Q	3Q	4Q	Full-year	1Q	2Q	3Q	4Q	Full-year
Sales	1,198	1,136	947	936	4,2										